

# Grup Feroviar Român

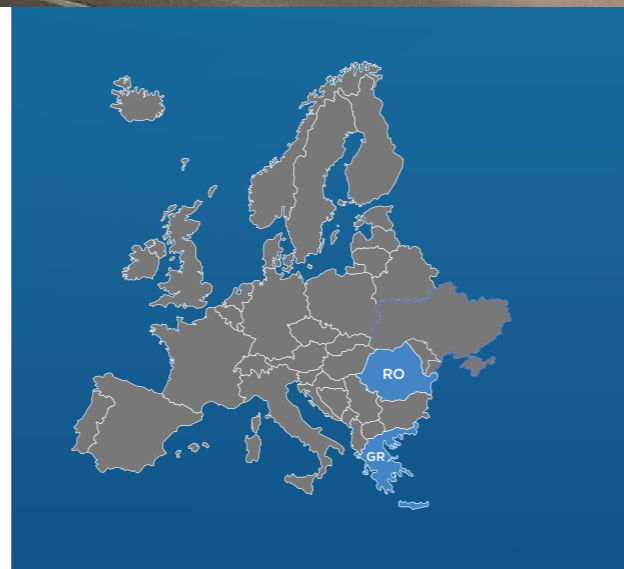


## In Romania since 2011 In Greece since 2020

Grup Feroviar Roman, the flagship company of GRAMPET Group, is the largest private rail freight operator in Romania.

The company was founded in 2001 as a shunting operator and entered the railway transport market one year later. GFR extended its activity beyond the national borders providing 20% international freight transport services and 80% national transport services, being one of the most important players in this field.

The company imposed itself on the rail transport market by delivering the best value services.



## History

GFR was founded in 2001 as a shunting operator and entered the railway transport market in 2002. Between 2002 and 2005, GFR extended its market share in the field of petroleum products transportation. Starting 2006, GFR has provided international freight transport services. Two years later, GFR became the first private Romanian freight operator to collaborate with the Ukrainian National Railway Company. Since 2010, GFR operates crossing by all Romanian railway borders. In 2011 started the digitalization projects implementation for our railway activities systems.

Based on this excellent IT continuously work, GFR developed IT applications, so we are providing integrated services. From 2013 was ready for usage the first DHF, 585 horsepower, new brand locomotive, with a Cummins engine. In 2013, GFR was shortlisted in the "Railway Freight Operator of the Year" section at the European Railway Congress in London, and in 2014 was awarded "Romanian Brand of the Year" by The Economist "Intelligent Life" for performance and regional expansion. Up to 2017, due to GFR specialists engineer team, there succeeded technical project as: new Uagpps wagon type construction from Facppps wagons and the first DHC, 1217 horsepower by refitting the old DHC, 1250 horsepower, with a Cummins engine. In 2017 GFR is the first Balkan railway operator launching the electronic consignment note for local transports.

In 2018 GRAMPET Group – GFR became the first European company to join the Trans-Caspian International Transport Route. In 2019 GFR is the first electronic consignment notes for all major players in the Oil Products industry. In the same year, 2019 GRAMPET Group – GFR was named Regional Champion of the Year at the Emerging Europe Awards. Since 2020 GFR received the Single Safety Certificate from the European Union Agency for Railways (ERA) allowing it to operate in two countries, in Romania and Greece.

In 2021 GFR launches ETA Expert, the estimate time of arrival service for rail freight. This system is unique in Romania and Southeast Europe.

## Services

GFR provides national and international railway transport services and related services according to customers' needs:

- Domestic and international freight transport services
- Railroad cars shunting services on industrial platforms
- Revision and maintenance of locomotives and freight wagons
- Freight wagon leasing
- Locomotive leasing
- Railway logistics

In Greece, Bulgaria (BRC), Hungary, Croatia, Slovenia (TH), Serbia (ERS) and Austria (GCA), GFR works together with other railway operators, its sister companies Bulgarian Railway Company (BRC), Train Hungary (TH), Eurorail Logistics Serbia (ERS) and GRAMPET Cargo Austria (GCA) to provide integrated services to its customers.

## Technical support

GFR together with its sister companies operates up to 16,500 freight cars and fuel tanks and 380 locomotives, hauling goods and fuels to hundreds of destinations. The activity is monitored and assessed by IT systems that process in real time the data regarding the transportation, in benefit of GFR customers.

## Market position

GFR is the largest private freight operator in Romania, ranking second after the state-owned company. GFR is a company with 100% private Romanian capital.

It is the national leader for transport of petroleum products.

GFR is one of the main players on the competitive rail freight market, has permanently extended its operations, to more diversified transports of goods: coal, aggregates, broken stone, slag, cement, clinker, containers, cereals and general freights.

## GFR is a member of

- UIC - since December 2003 (HQ in Paris, France)
- OCCF - since April 2004 (HQ in Warsaw, Poland)

- CIT - since August 2004 (HQ in Bern, Switzerland)
- GCU (AWV) - since June 2006 (HQ in Brussels, Belgium)
- GER - since May 2007 (HQ in Brussels, Belgium)
- USER - since January 2012 (HQ in Bucharest, Romania)
- FIATA - since 2012 (HQ in Bern, Switzerland)
- PGV – since 2018 (HQ in Warsaw, Poland)

## Contract of collaboration

GFR has concluded contracts of collaboration:

- BDZ (the national rail freight operator in Bulgaria)
- ZS (the national railway company in Serbia)
- CFM (the national railway company in the Republic of Moldova)
- Bulgarian and Hungarian private rail freight operators
- PKP (Polish State Railways)
- ZSSK (Slovakian State Railways)
- HZ (Croatian State Railways)

## Our portfolio

- OMV Petrom
- GEFCO
- Liberty Steel
- Rompetrol Group
- Holcim
- GasPeco
- Lukoil
- ROMCIM
- CONPET

## Certifications and authorizations for Railway freight transport

- License for rail services performance no. 24
- Certification TUV Austria Romania EN ISO 9001:2015, EN ISO 14001:2015, ISO 45000:2018
- Certification OCSM AFER (Romanian Railway Authority) SR EN ISO 9001:2015, SR EN ISO 14001:2015, ISO 45000:2018
- Environmental Authorization no. 1/22.01.2014 – yearly updated
- Certification SCONRAIL AG as Entity in charge of maintenance of freight wagons no. CH/31/0218/7213
- The Single Safety Certificate European issued by the European Union Agency for Railways (ERA) for allowing it to operate in Romania and Greece – ID EU1020210087